R.J. REYNOLDS

June 29, 1994

ROBERT R. STEELE Division Manager

7000 Airways Park Drive East Syracuse, NY 13057 315-463-7591 Fax 315-463-2045

To:

R.C. Farmer

Subject:

TAYLOR OIL CHAIN

Dear Roger:

As discussed at our last meeting, TR Nancy Natalini was able to sell the above chain on our Base Contract and Co-Marketing programs. Attached is a write-up on this accomplishment, which I would like to submit to The Merchandiser.

Also, I am going to give TR Natalini a \$300.00 Local Performance Award for her success within this chain.

If any additional information is needed, please let me know.

Sincerely,

Воб

R.R. Steele/DM

RRS/jb

Attachment

ATTOM OLEMAN (JOASIDER)

PLEASE POLEMENT ISSUE

STANKI

POSEN.

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